

**PROJECT MANAGEMENT | COURSE BROCHURE**

# Public-Private Partnership Projects

5 days | Classroom training | English

**SMART HORIZON**
info@smarthorizon.uk
2 Kingdom Street, Paddington
London W2 6BD, United Kingdom

Explore current programmes
https://smarthorizon.uk



# Course content

## Why attend

Public-private partnerships use private finance and expertise to deliver public infrastructure and services. This course explains how PPP projects are structured, appraised, procured and managed: value-for-money assessment, risk allocation, payment mechanisms, financing, contract management over decades and lessons from successful and failed PPPs.

PPPs can deliver excellent infrastructure or long-term liabilities. You will learn what makes the difference.

## Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

## Course methodology

International PPP case studies, risk allocation workshops, financial model walkthroughs and contract management simulations.

## Course objectives

By the end of this course, participants will be able to:
• Explain PPP models and when they are appropriate
• Assess value for money
• Allocate risks between public and private partners
• Understand PPP financing and payment mechanisms
• Plan PPP procurement
• Manage PPP contracts over their life

## Target audience

This course is suitable for:
• Government infrastructure and finance officials
• PPP unit staff
• Private sector bidders and investors
• Lenders and advisers
• Project managers on PPP projects



# Course content

## Target competencies

Participants will develop competencies in:

- PPP structuring
- Value-for-money analysis
- Risk allocation
- Contract management
- Financial literacy

## Course outline

### Day 1: PPP Fundamentals

| | |
|---|---|
| **09:00–10:08** | PPP models |
| **10:08–11:00** | Rationale and criticisms |
| **11:00–11:30** | **Coffee break** |
| **11:30–11:45** | Rationale and criticisms (continued) |
| **11:45–12:53** | Legal frameworks |
| **12:53–14:00** | Case study |

### Day 2: Appraisal

| | |
|---|---|
| **09:00–10:08** | Value for money |
| **10:08–11:00** | Public sector comparator |
| **11:00–11:30** | **Coffee break** |
| **11:30–11:45** | Public sector comparator (continued) |
| **11:45–12:53** | Affordability |
| **12:53–14:00** | Workshop |

### Day 3: Risk and Payment

| | |
|---|---|
| **09:00–10:08** | Risk allocation principles |
| **10:08–11:00** | Availability and demand payments |
| **11:00–11:30** | **Coffee break** |



# Course content

| | |
|---|---|
| **11:30–11:45** | Availability and demand payments (continued) |
| **11:45–12:53** | Performance regimes |
| **12:53–14:00** | Exercise |

## Day 4: Finance and Procurement

| | |
|---|---|
| **09:00–10:08** | Project finance structures |
| **10:08–11:00** | Bidding process |
| **11:00–11:30** | **Coffee break** |
| **11:30–11:45** | Bidding process (continued) |
| **11:45–12:53** | Negotiation and financial close |
| **12:53–14:00** | Model walkthrough |

## Day 5: Contract Management

| | |
|---|---|
| **09:00–10:08** | Managing over decades |
| **10:08–11:00** | Variations and refinancing |
| **11:00–11:30** | **Coffee break** |
| **11:30–11:45** | Variations and refinancing (continued) |
| **11:45–12:53** | Termination |
| **12:53–14:00** | Action plan |

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.



# Course content

## Dates, venues and fees

Current published course plans. Fees are per participant in GBP, excluding unconfirmed taxes.

| Venue | Start date | End date | Fee (GBP) |
|---|---|---|---|
| Barcelona<br>Confirmed dates | 16 Nov 2026 | 20 Nov 2026 | **£2,840.–** |
| Online<br>Confirmed dates | 16 Nov 2026 | 20 Nov 2026 | **£1,250.–** |
| Cape Town<br>Confirmed dates | 7 Dec 2026 | 11 Dec 2026 | **£1,890.–** |
| Online<br>Confirmed dates | 7 Dec 2026 | 11 Dec 2026 | **£1,250.–** |
| Rome<br>Confirmed dates | 4 Jan 2027 | 8 Jan 2027 | **£2,450.–** |
| Online<br>Confirmed dates | 4 Jan 2027 | 8 Jan 2027 | **£1,250.–** |
| London<br>Confirmed dates | 25 Jan 2027 | 29 Jan 2027 | **£2,450.–** |
| Online<br>Confirmed dates | 25 Jan 2027 | 29 Jan 2027 | **£1,250.–** |
| Dubai<br>Confirmed dates | 15 Feb 2027 | 19 Feb 2027 | **£3,150.–** |



# Course content

## Dates, venues and fees (continued)

| Venue | Start date | End date | Fee (GBP) |
|---|---|---|---|
| Online<br>Confirmed dates | 15 Feb 2027 | 19 Feb 2027 | **£1,250.–** |
| Vienna<br>Confirmed dates | 8 Mar 2027 | 12 Mar 2027 | **£2,940.–** |
| Online<br>Confirmed dates | 8 Mar 2027 | 12 Mar 2027 | **£1,250.–** |
| Paris<br>Confirmed dates | 29 Mar 2027 | 2 Apr 2027 | **£2,860.–** |
| Online<br>Confirmed dates | 29 Mar 2027 | 2 Apr 2027 | **£1,250.–** |
| Barcelona<br>Confirmed dates | 12 Apr 2027 | 16 Apr 2027 | **£2,840.–** |
| Online<br>Confirmed dates | 12 Apr 2027 | 16 Apr 2027 | **£1,250.–** |
| Frankfurt<br>Confirmed dates | 3 May 2027 | 7 May 2027 | **£2,650.–** |
| Online<br>Confirmed dates | 3 May 2027 | 7 May 2027 | **£1,250.–** |



# Course content

## Dates, venues and fees (continued)

| Venue | Start date | End date | Fee (GBP) |
|---|---|---|---|
| Cape Town<br>Confirmed dates | 24 May 2027 | 28 May 2027 | **£1,890.–** |
| Online<br>Confirmed dates | 24 May 2027 | 28 May 2027 | **£1,250.–** |
| Amsterdam<br>Confirmed dates | 14 Jun 2027 | 18 Jun 2027 | **£2,540.–** |
| Online<br>Confirmed dates | 14 Jun 2027 | 18 Jun 2027 | **£1,250.–** |
| London<br>Confirmed dates | 5 Jul 2027 | 9 Jul 2027 | **£2,450.–** |
| Online<br>Confirmed dates | 5 Jul 2027 | 9 Jul 2027 | **£1,250.–** |
| Dubai<br>Confirmed dates | 19 Jul 2027 | 23 Jul 2027 | **£3,150.–** |
| Online<br>Confirmed dates | 19 Jul 2027 | 23 Jul 2027 | **£1,250.–** |
| Vienna<br>Confirmed dates | 9 Aug 2027 | 13 Aug 2027 | **£2,940.–** |



# Course content

## Dates, venues and fees (continued)

| Venue | Start date | End date | Fee (GBP) |
|---|---|---|---|
| Online<br>Confirmed dates | 9 Aug 2027 | 13 Aug 2027 | **£1,250.-** |
| Kuala Lumpur<br>Confirmed dates | 30 Aug 2027 | 3 Sept 2027 | **£1,450.-** |
| Online<br>Confirmed dates | 30 Aug 2027 | 3 Sept 2027 | **£1,250.-** |
| Cape Town<br>Confirmed dates | 20 Sept 2027 | 24 Sept 2027 | **£1,890.-** |
| Online<br>Confirmed dates | 20 Sept 2027 | 24 Sept 2027 | **£1,250.-** |
| Rome<br>Confirmed dates | 11 Oct 2027 | 15 Oct 2027 | **£2,450.-** |
| Online<br>Confirmed dates | 11 Oct 2027 | 15 Oct 2027 | **£1,250.-** |
| Dubai<br>Confirmed dates | 25 Oct 2027 | 29 Oct 2027 | **£3,150.-** |
| Online<br>Confirmed dates | 25 Oct 2027 | 29 Oct 2027 | **£1,250.-** |



# Course content

## Dates, venues and fees (continued)

| Venue | Start date | End date | Fee (GBP) |
|---|---|---|---|
| Rome<br>Confirmed dates | 15 Nov 2027 | 19 Nov 2027 | **£2,450.-** |
| Online<br>Confirmed dates | 15 Nov 2027 | 19 Nov 2027 | **£1,250.-** |
| Istanbul<br>Confirmed dates | 6 Dec 2027 | 10 Dec 2027 | **£2,650.-** |
| Online<br>Confirmed dates | 6 Dec 2027 | 10 Dec 2027 | **£1,250.-** |

## Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon UK certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

## Contact Smart Horizon

info@smarthorizon.uk
2 Kingdom Street, Paddington
London W2 6BD, United Kingdom

View the latest course details online